

#### THE BIG BENEFITS OF BIG4

So why choose BIG4? Besides being Australia's #1 holiday park brand, BIG4 delivers park owners BIG benefits to help your park succeed!

- A dedicated park success team focused on strengthening your business.
- A trusted brand that drives customer demand, boosting occupancy and revenue.
- Your park is featured on BIG4.com.au, Australia's largest holiday park booking platform.
- 4 Access to the industry's most engaged membership database.
- Choose from two flexible park models to unlock value in the way that suits you best.

### WE'RE BIG ON COMMUNITY

BIG4 is a cooperative owned by its parks, designed to grow and support your business—not compete with it. Our focus is on strengthening our network and driving guest experience through digital innovation and brand growth.

With a clear ambition to make Australia's backyard accessible for everyone, we reinvest our profits to increase customer demand, enhance our digital experience, and **deliver results for our parks.** 



# HOW WE MAKE IT HAPPEN

BIG4 has a range of strengths which allow us to give our park owners the best change of success.



Unrivalled brand recognition - BIG4 is twice as well known as the next best in category



Our reputation for guest satisfaction – over 45 years delivering quality, fun holidays in the best, most diverse locations



Park owner loyalty - very rarely do BIG4 parks leave the group once they've joined



High-quality audience - we recognise our members are Holiday Park lovers who understand the category, spend more, stay longer, and cancel less



Quality parks, enviable locations and a trusted brand allows BIG4 Parks to generate more demand and maximise revenue.



### THE STATS THAT MATTER



\$117,154,497

WEBSITE SALES
(11% UP YOY)



300K+

BIG4 PERKS+ PAID MEMBERS



67%

OF BIG4 WEBSITE SALES WERE BIG4 PERKS+ MEMBERS



7,702,051

WEBSITE VISITORS
(3% UP YOY)



290+

PARKS IN THE BIG4 NETWORK



10%

CABIN REVENUE GROWTH



286,651

**TOTAL ANNUAL BOOKINGS** (5% UP YOY)



\$257

AVERAGE CABIN RATE (32% HIGHER THAN INDUSTRY AVG)



**\$7**1

AVERAGE SITE RATE (21% UP ON INDUSTRY AVG)

Website, membership, and nightly rate figures based on 2024 full year reports. Brand intention figures based on Market & Brand Assessment research conducted in December 2024.

## **GROW YOUR** BUSINESS, YOUR WAY

Join us as either a Fully Branded BIG4 Park or Web Partner Park, and find the right fit for your park's needs.

INCLUSIONS/ BENEFITS	FULLY BRANDED PARKS	WEB PARTNER PARKS
List your property on BIG4.com.au		
Exposure to millions of unique visitors	<b>⊘</b>	<b>⊘</b>
Access to Australia's largest industry-owned cooper	ative 🗸	<b>⊘</b>
A dedicated Online Success team	<b>⊘</b>	<b>⊘</b>
Performance benchmarking and sales reporting	<b>⊘</b>	<b>⊘</b>
eDMs sent to more than 450k BIG4 members	<b>⊘</b>	<b>⊘</b>
Large marketing campaign inclusions	<b>⊘</b>	<b>⊘</b>
A dedicated Park Success Specialist	<b>⊘</b>	
Full access to 500k+ members	<b>⊘</b>	
Complimentary listing on Campermate		
Complimentary ReviewPro subscription	<b>⊘</b>	
Annual BIG4 national conference and connections	<b>Ø</b>	
Tailored park-specific marketing	<b>Ø</b>	
Supplier partner offers	<b>Ø</b>	







**Contact Nick Jacobs** 





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